



National Marine Manufacturers Association

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ECONOMIC SIGNIFICANCE OF RECREATIONAL BOATING IN INDIANA

CONGRESSIONAL DISTRICT 8

| | |
|--|-----------------|
| Number of Recreational Boats* | 27,141 |
| Recreational Boating Industry Businesses | 43 |
| Total Jobs | 2,022 |
| Annual Recreational Boating-Related Spending | \$109.1 MILLION |

TOTAL ANNUAL ECONOMIC IMPACT OF RECREATIONAL BOATING:

\$256.9 MILLION

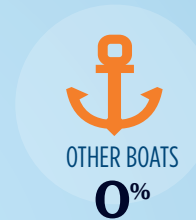
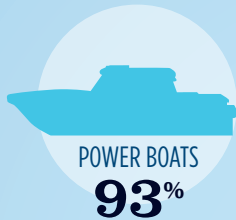
RECREATIONAL BOATS IN IN-8

TOTAL BOATS* ▶ 27,141

REGISTERED BOATS 27,141

| | |
|-------------|--------|
| Power boats | 25,296 |
| PWCs | 1,617 |
| Sailboats | 175 |
| Other Boats | 53 |

HOUSEHOLDS PER BOAT 10.4

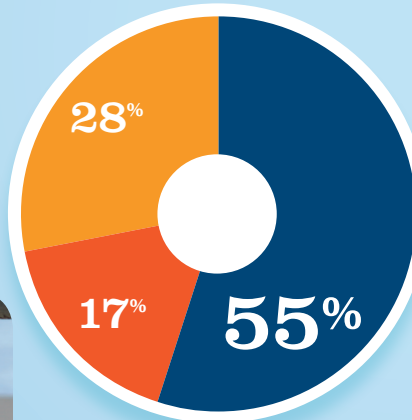


* Total boats are registered boats as reported by states to the USCG.

RECREATIONAL BOATING CREATES JOBS IN IN-8

TOTAL BOATING JOBS ▶ 359

| | |
|---------------------------|-----|
| Boat Building | - |
| Motor / Engine Mfr. | - |
| Accessory / Supplies Mfr. | 101 |
| Dealers / Wholesalers | 60 |
| Boat Services | 198 |



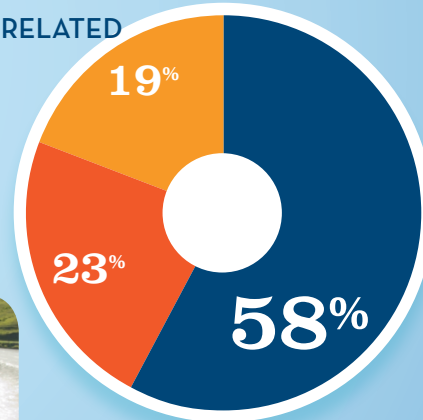
BOAT BUILDING +
MOTOR/ENG. MFR. +
ACC./SUPPLIES MFR. 0%
DLRS/WHOLESALERS
BOAT SERVICES



RECREATIONAL BOATING-RELATED BUSINESSES IN IN-8

TOTAL BUSINESSES ▶ 43

| | |
|---------------------------|----|
| Boat Building | - |
| Motor / Engine Mfr. | - |
| Accessory / Supplies Mfr. | 8 |
| Dealers / Wholesalers | 10 |
| Boat Services | 25 |



BOAT BUILDING +
MOTOR/ENG. MFR. +
ACC./SUPPLIES MFR. 0%
DLRS/WHOLESALERS
BOAT SERVICES

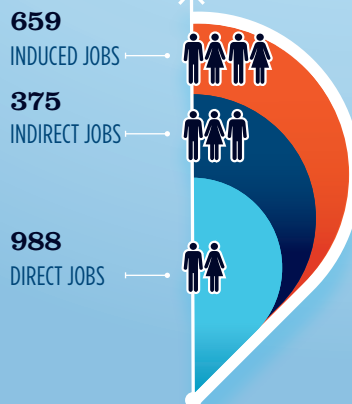


ESTIMATED JOBS IMPACT OF RECREATIONAL BOATING-RELATED SPENDING IN IN-8

EST. TOTAL JOBS ▶ 2,022

EST. TOTAL LABOR INCOME \$83.7 MILLIONS

| | |
|----------------------|--------|
| Est. Direct Income | \$33.9 |
| Est. Indirect Income | \$21.0 |
| Est. Induced Income | \$28.8 |

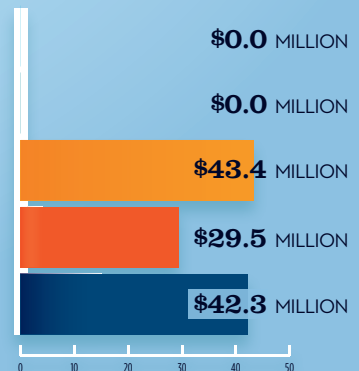


RECREATIONAL BOATING INDUSTRY SALES IN IN-8

| | |
|---------------------------|---------------|
| Boat Building | \$0.0 |
| Motor / Engine Mfr. | \$0.0 |
| Accessory / Supplies Mfr. | \$43.4 |
| TOTAL MFR. SALES | \$43.4 |

| | |
|--|---------------|
| Dealers / Wholesalers | \$29.5 |
| Boat Services | \$42.3 |
| TOTAL RETAIL & SERVICES SALES | \$71.8 |

BOAT BUILDING
MOTOR/ENG. MFR.
ACC./SUPPLIES MFR. 0%
DLRS/WHOLESALERS
BOAT SERVICES



Source: NMMA's Center of Knowledge; Recreational Marine Research Center at Michigan State University